



Sweden
Sverige



**INVITATION TO BI-NATIONAL COMMISSION
BETWEEN SOUTH AFRICA AND SWEDEN,
9-10 MARCH 2020 IN PRETORIA**

INVITATION TO PUSH YOUR STRATEGIC AGENDA IN SOUTH AFRICA

Invitation to join the high-level business delegation to be held in conjunction with the 10th Bi-national Commission between South Africa and Sweden from the 9th to the 10th of March 2020, in Pretoria.

Since 1999, bilateral relations between Sweden and South Africa have been effectively managed through a Bi-national Commission (BNC). The 10th edition of BNC has been elevated and will be led by Prime Minister Stefan Löfven and President Cyril Ramaphosa.

The BNC was established as a joint initiative by former Swedish Prime Minister Göran Persson and the former South African President Thabo Mbeki. Since then, the BNC has developed into a platform for regular dialogue aimed at developing the bilateral relationship between Sweden and South Africa. The commitment from the highest levels of the Swedish and South African governments has positioned the BNC as an important platform to facilitate the development of trade, political dialogue and concrete projects within areas of mutual interest. The most recent BNC was held five years ago in Sweden and covered a plethora of subjects including trade and investment, ICT, energy, mining, transport infrastructure and education.

As part of Team Sweden's effort to support businesses from all parts of Sweden we strive for a broad representation of Swedish businesses and sectors to participate in this two-day business delegation. The delegation is organized in conjunction with the BNC and led by the Minister for Foreign Trade and Nordic Affairs, Ms. Anna Hallberg. Team Sweden encourages companies to nominate female delegates.

Participating in BNC business delegation presents a unique platform to contribute to the dialogue concerning the ongoing and future bilateral relations between South Africa and Sweden. This year, some of the suggested themes include, but are not limited to, the future labour market, sustainability, digitalization, innovation and entrepreneurship.

BNC provides a unique opportunity to push your company's strategic agenda in South Africa, through several platforms including company round-table meetings, individual meetings and networking sessions to discuss the opportunities and challenges of investing and working in South Africa. Delegates will not only receive an updated perspective on the South African macroeconomy, political situation and emerging business opportunities; but will also be offered a platform to exchange ideas, engage and develop relations with top South African business representatives, entrepreneurs, executives and political leaders.



HIGH-LEVEL BUSINESS DELEGATION TO SOUTH AFRICA

PRETORIA 9-10 MARCH, 2020

NOTE! TIMINGS AND PROGRAM SUBJECT TO CHANGE

PRETORIA MONDAY 9 MARCH

- ▶ **Arrivals from Sweden**
- ▶ **Welcome lunch and brief rundown of the business program and general information**
- ▶ **South Africa – Sweden Business leader’s roundtable** – High-level platform for business leaders from Sweden and South Africa to identify joint challenges and opportunities and to forge a strong and durable relationship between the two countries.
- ▶ **Reception in the evening at the Swedish Ambassador’s residence** - offers the participants the opportunity to invite key stakeholders from business, authorities and government to dialogue in a comfortable setting.

PRETORIA TUESDAY 10 MARCH

Business forum on matters surrounding sustainability and the fourth industrial revolution

- ▶ **Morning: Plenary session with keynote speakers from both countries** – Special Swedish and South African guests will inaugurate the business forum with opening remarks followed by keynote speeches from South African and Swedish leaders, experts and international business people on relevant topics. Discussions will cover how to realize the many opportunities in South Africa while avoiding some of the obstacles commonly encountered by foreign companies and investors.
- ▶ **Industry specific breakaway sessions followed by a joint panel discussion**
- ▶ **Networking lunch**
- ▶ **High-level luncheon** - opportunity to raise key concerns and strategic messages to the highest ranks in a senior setting (note: by invitation only).
- ▶ **Afternoon** – Here is your opportunity to take key meetings on business and investments opportunities in South Africa, take part in industry specific roundtable discussions, conduct site visits to utilities, participate in B2B and B2G meetings with key counterparts.
- ▶ **Evening:** High-level dinner.

REGISTRATION

HIGH-LEVEL BUSINESS DELEGATION TO SOUTH AFRICA

PRETORIA 9-10 MARCH, 2020

Participation fee: SEK 50 000 per delegate and a further SEK 20 000 fee for an additional participant from the same company (SME's qualify a 50% discount on the participation fee).

Note: Some sessions may be restricted to only one participant per company.

The fee covers: Participation in the program, local transport and meals within the program and other arrangements within the program.

The fee does not cover: Airfare, accommodation, transfer to/from the airport/hotel, and other arrangements outside the program. A block booking has been made at The Capital Menlyn Maine Hotel [https://thecapital.co.za/hotels/PRETORIA/Menlyn Maine](https://thecapital.co.za/hotels/PRETORIA/Menlyn_Maine)

We hereby register for the High-level Business Delegation to South Africa 9-10 March 2020.

Registration to be sent no later than 7th February 2020 to Rupa Thakrar Bagoon, Rupa.ThakrarBagoon@business-sweden.se

Contact with delegates regarding more detailed program will be commenced by Business Sweden after registration. Business Sweden's General Conditions for Participation in Joint Export Activities (April 2019) are enclosed.

COMPANY INFORMATION

Company: _____ Corporate ID: _____

Invoicing address: _____

Postal Code: _____ City: _____

PO number: _____

Contact person: _____ E-mail: _____

DELEGATES INFORMATION

Name 1: _____ Title: _____

E-mail/Mobile: _____

Name 2: _____ Title: _____

E-mail/Mobile: _____

GENERAL CONDITIONS FOR PARTICIPATION IN JOINT EXPORT ACTIVITIES (EXHIBITIONS, DELEGATION TRAVELS, ETC)

1. General

BUSINESS SWEDEN undertakes to carry out the export activity described in the invitation on condition that the necessary number of companies signs up by giving binding notice of participation and no obstacles specified in section 5 below exist in regard to the performance of the activity.

2. Participation fee

Companies taking part in the activity undertake to cooperate in order to achieve its aim and facilitate its performance and also to pay the fee specified in the invitation. Participation in the activity may not be made available or assigned to a third party without the prior written consent of BUSINESS SWEDEN. Unless otherwise expressly stated, all prices are exclusive of VAT. The participation fee shall be paid in advance.

If the price has been specified in SEK and BUSINESS SWEDEN has to pay certain costs in local currency, the price shall at the time of payment be adjusted if the exchange rate has changed by more than 5% between the date of the invitation and the date of invoicing.

In the event of fewer companies signing up for the activity than required in the invitation, the participating companies undertake to pay an increase not exceeding 10% of the participation fee.

The term of payment is 30 days from the invoice date. In the event of late payment, penalty interest is payable at the current Swedish reference rate ("referensränta") plus eight (8) percentage points. Any costs for collection or other measures to obtain payment will be charged to the company.

3. BUSINESS SWEDEN's undertakings

BUSINESS SWEDEN's undertakings are limited to what is stated in the invitation and the present conditions. Payments for services that BUSINESS SWEDEN has undertaken to perform by written agreement, over and above what is included in the activity, shall be made as they fall due after invoicing. BUSINESS SWEDEN is entitled to depart from the method specified in the invitation of performing the activity if its performance requires this.

4. Cancellation etc

Registration is binding. If not stated otherwise in the invitation, upon cancellation of participation the fee will be charged in full as from the date BUSINESS SWEDEN has received and confirmed the company's binding reservation.

5. Force majeure etc

BUSINESS SWEDEN may cancel the activity or postpone carrying it out for a reasonable period if any obstacle to or unreasonable increase in the cost of carrying it out arises or if carrying it out would jeopardise the safety of persons or property affected by the activity, due to an event or circumstance outside BUSINESS SWEDEN's reasonable control (force majeure). Such events or circumstances include acts of violence or a risk of acts of violence of all kinds (including war, hostilities, acts of sabotage etc.), natural phenomena (earthquakes, hurricanes, floods etc.), sudden events which cause injury or damage (fires, explosions etc.), labour conflicts (strike, lockout, blockade, working to rule etc.), events and interventions of an official nature (changes in the law, new legislation, a change in the exchange rate), and other unforeseen events or unforeseen consequences of foreseeable events such as lack of transport, a shortage of skilled workers, power cuts etc. BUSINESS SWEDEN shall inform the participating companies in an appropriate manner as soon as possible after force majeure is deemed to exist.

In addition to what is stated in the first paragraph of this section, the effect of invoking force majeure is that BUSINESS SWEDEN will be absolved from economic consequences, including damages for delay in carrying out the activity or for the activity not being carried out at all or not being carried out as agreed.

6. Sustainability

BUSINESS SWEDEN actively supports sustainable business development and considers it important from a sustainability as well as business perspective to respect human rights, to offer fair terms for labour, to protect the environment and to work against corruption. The companies taking part in the activity undertake to always follow Swedish laws, the laws of the country of visit and shall as a minimum requirement, also in markets where national legislation does not reach international standards, strive to adhere to the guidelines of UN Global Compact, the OECD guidelines for multinational companies, the ILO core conventions and the UN Guiding Principles on Business and Human rights, in line with Agenda 2030. Companies may, at their own discretion, follow stricter or more comprehensive guidelines than the ones stipulated here. BUSINESS SWEDEN will, when applicable, provide information on sustainable business as part of the activity, in order to support the companies to comply with their obligations under this provision.

7 Limitation of liability

BUSINESS SWEDEN shall under no circumstances be liable for loss of profits, production, or other indirect damages of any kind, or for damages based on loss, consequential damages or consequential losses. We shall have no liability towards third parties based on our performance under these General Conditions.

8. Disputes etc

These general conditions shall be governed by and are construed in accordance with Swedish law. Any dispute in connection with these general conditions shall be finally settled by arbitration in accordance with the Rules for Expedited Arbitrations of the Arbitration Institute of the Stockholm Chamber of Commerce.

9. Data Privacy

BUSINESS SWEDEN is careful in protecting customer privacy and undertakes to process personal data in accordance with its Data Privacy Policy, <https://www.business-sweden.se/System/webbplatsen/data-privacy-policy/>. The personal information we receive in connection with your registration to participate in the export activity will be used to administer your participation. This also implies that we may share your contact details, for registration purposes and other similar purposes, in order to facilitate your participation in the export activity. We may share your information with partners essential for the export activity. We may also use your contact information to follow up on the export activity and to share information about similar arrangements that you may be interested in.